

Location:

50 Bailey Lane
Uniontown, PA
vacationohiopyle.com

County:

Fayette

Description:

Business Expansion

Total Project Cost:

\$344,000



The Wright View

People:

No, you can't stay overnight at Fallingwater, or Kentuck Knob, the Frank Lloyd Wright-designed masterpieces in Pennsylvania's Laurel Highlands. But thanks to Pam and Jessica Kruse, you can stay nearby, and luxuriate all night in Wright's Usonian style. The Kruses had specialized in remote mountain vacation rentals and Ohiopyle retail. But when they took in the view of the Uniontown Country Club from the vast windows of this Wright-inspired gem, they knew it was time to diversify.

Progress:

As they'd done five times previously in a decade of entrepreneurial expansion, the Kruses turned to The Progress Fund, which loaned them \$274,000.

Impact:

Uniontown is a Laurel Highlands city, within a short drive of both Wright masterpieces, Ohiopyle, Fort Necessity, Nemacolin and endless skiing, hunting, hiking and biking adventures. Until the Kruses arrived, though, the airbnb revolution had just a toehold in the city. As a result, travelers looking for unique lodging close to city amenities — not to mention golf — had few options. Now they can have it all. "We will turn the garage into a game room with a pool table. And we're going to put in a hot tub," says Pam. Finding and financing the property "just took the blinders off, that we need to really explore the new possibilities."

This project was financed in part using Pennsylvania Small Business Credit Initiative (PSBCI) funds from the Commonwealth of Pennsylvania, Department of Community and Economic Development.

The Progress Fund is an equal opportunity provider and employer.

