Project Profile



Location:

1376 Route 30 East Laughlintown, PA ligoniercountryinn.com

County:

Westmoreland

Description:

Business Expansion

Total Project Cost: \$104,500





People:

Sometimes the pieces just fall into place Maggie Neid had long been eyeing the Rose Cottage, but the price wasn't right. The home surrounded by flowers sits amidst the three buildings of the Ligonier Country Inn, which Maggie and her husband PJ own and run. Then the price of the Rose Cottage came down, just about the same time that a loan officer from The Progress Fund dropped by to ask if Maggie had any expansion plans.

Progress:

The Progress Fund arranged a \$95,000 loan from the United States Department of Agriculture IRP Program. That enabled her to buy the Rose Cottage and convert it into two luxury suites. She also plans to add bathrooms to her banquet facility, the Carriage House. "I would recommend The Progress Fund to anybody who is in tourism," she says.

Impact:

The purchase of the Rose Cottage completes a campus that also includes the original, century-old inn, the Carriage House, and the six-room Shafer House. "It just put the whole facility together," Maggie says. It also puts the historic Ligonier Country Inn on the cutting edge of the tourism business. "People are taking shorter trips," she says, "and they want more luxury accommodations." For the Ligonier area, it brings a hospitality option that is a perfect fit for weddings and honeymoons, which mean more work for local businesses and vendors. "Brides and grooms have booked the Rose Cottage pretty much all of next year's season," Maggie says.

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